

SET GOALS AND MAKE A COMMITMENT

Make a 2-5 year commitment to your GOAL!

Determine the reason **"WHY"** you are working ACN and write it down

The most important attributes you can bring to your ACN Business are **Work Ethic, Desire, Commitment, Coachability.** Avoid negativity and those who would discourage you. *"If you buy into someone's opinion, you buy into their lifestyle."* The **KEY TO SUCCESS** is getting to a fast start in the right direction!

"If you want what successful people have, do what successful people do."

IBO Name _____

Start Date _____ 30th Day _____

IBO# ID _____

Password _____

www. _____ acndirect.com

IBO Login: www.acninc.com

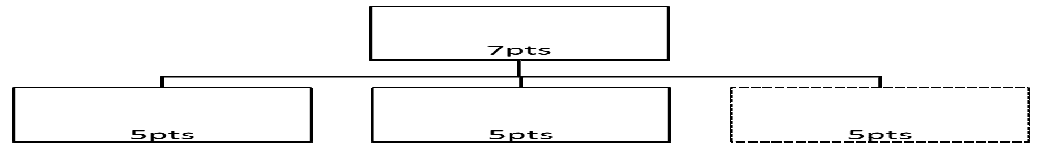
MY FIRST 10 DAYS!

- ___ Open Online Store
- ___ Set a 30 day Goal
- ___ Earn Quick Start Bonus
- ___ Qualify with 7 –10 points in 24 hours
- ___ Set up a PBR in your 1st 3 days; 2 additional in the 1st 10 days
- ___ Attend next training with your team
- ___ Register for National Training
- ___ Get accredited to broker energy



YOUR GOAL: GET TO "ETT" A.S.A.P.

Step #1: Qualify with 7 points in 24 hours **Step #2:** Set 1st PBR within 72 hours



Wk#1 _____

Wk#2 _____

Wk#3 _____

Wk#4 _____

30 Day Goal: \$ _____ Quick Start Bonus: \$ _____

PERSONAL CONTACT LIST

72 HOUR CONTACT LIST FOR FIRST PBR—20 KEY PEOPLE

- | | |
|-----------|-----------|
| 1. _____ | 11. _____ |
| 2. _____ | 12. _____ |
| 3. _____ | 13. _____ |
| 4. _____ | 14. _____ |
| 5. _____ | 15. _____ |
| 6. _____ | 16. _____ |
| 7. _____ | 17. _____ |
| 8. _____ | 18. _____ |
| 9. _____ | 19. _____ |
| 10. _____ | 20. _____ |

TOOLS FOR YOUR BUSINESS

website: www._____.acndirect.com

Business Assistant	Website	http://www._____	.acnrep.com	Date:	
Video Phone Service	Phone #	Conf#	Username:	Password:	Date:
Digital Phone	Phone #	Conf#	Username:	Password:	Date:
Video Phone Family Plan	Phone#	Conf#	Username:	Password:	Date:
Wireless Air card	Conf#		whereismyorder.com	Email Address:	Date:
Energy- Natural Gas	Company	Conf#			Date:
Energy-Electricity	Company	Conf#			Date:
Local/LD	Security Code:	Conf#	TPV: 866-327-8878 (CA)	Conf#	Date:
TV Service	Company	Conf#		Install Date:	Date:
Home Security/Automation	Company	Conf#		Install Date:	Date:
New Wireless Account	Company	Conf#	whereismyorder.com	Email Address:	Date:
Flash Wireless	Phone #	Conf#	whereismyorder.com	Email Address:	Date:
Wireless Upgrade	Company	Conf#	whereismyorder.com	Email Address:	Date:
Internet Service	Company	Conf#	Username:	Password:	Date:
Premium Technical Support		Conf#		Install Date:	Date:
Mobile World App			Username:	Password:	Date:
Business Digital Talk Express	Phone #	Conf#	Username:	Password:	Date:

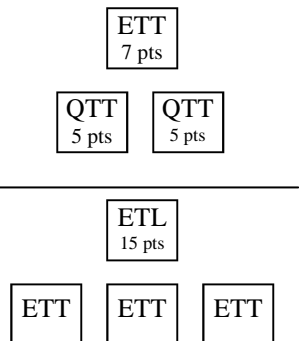
TOTAL POINTS

Local/LD: 877-226-1010 Digital Phone Service: 888-414-1958 Wireless: 866-629-7757 Home Security: 866-417-3044 D TV: 800-653-1730 D/N TV: 888-913-9411 Rep Services: **(704) 260-3226**

For **D-TV Rebate**, go to (fastrebate.com) before installation!

For **Home Security Rebate** go to (www.securitychoice.com/free-gift) after installation.

COMPENSATION PLAN: LEARN IT AND TEACH IT!



T-CABS for Monthly Production

ETT		ETL	
2 QTT	\$100	3 QTT	\$200
4 QTT	\$500	5 QTT	\$750
6 QTT	\$1,000	10 QTT	\$1,500
9 QTT	\$1,500	15 QTT	\$2,500
12 QTT	\$2,500	20 QTT	\$3,000
15 QTT	\$3,000	25 QTT	\$4,000
		30 QTT	\$5,000
		35 QTT	\$6,000
		40 QTT	\$7,000

BONUSES ARE NOT RELEASED UNTIL NEW TTS ARE QUALIFIED

The hypothetical's used in this presentation are for illustrative purposes only and are not meant to imply that they are typical. Success as an ACN Independent Representative is not guaranteed, but rather influenced by an individual's specific efforts. Not all Independent Representatives make a profit and no one can be guaranteed success as an ACN Independent Representative.

Get Yourself Trained!

IBO Login: **www.acninc.com**

Local Training: _____

Regional Training: _____

National Training: _____

SVP Dowd Conference Call: Monday Nights, 10 PM Pacific Time

Live Call: 712-432-1001 Call Back Line: 712-432-1011 Access Code: 488-920-718#

ACN Wake-Up Call: Weekdays at 9 a.m. 712-432-1085 Access Code: 347303#

ETL _____ TC _____

RD _____ RVP _____

SVP _____