Daily Method of Operation (DMO)

Tracking Sheet

Name: _____ **Start Date:** _____

Weekly Point Totals: _____ **Weekly Pay Total:** _____

3 Components for Success:

1. **Acquiring Customers**
2. **Building a Team**
3. **Promoting and Attending Events**

TC Goal Date

Applying these components keeps you on track for your TC Goal Date.

Point System	
Activity	**Points**
Sign-up New Rep w/ Payment	**2**
2 on 1 Meeting	**2**
PBR/Home Meeting (3+ Guests)	**5**
1st Time Guest at Weekly Meeting	**2**
Qualified Rep within 48 hours	**2**
Sign-up New Personal Customer	**1**
Pre-register New Rep for National Event	**1**

Building to Team Coordinator	
Points	**Time Frame**
20+	Phase 1 Building 1 Year to TC
30+	Walking to TC 9 Months
40+	Jogging to TC 6 Months
65+	Running to TC 90 to 120 Days
80+	Sprinting to TC Less than 90 Days

Day	2 on 1's	Paid New Rep	Qualify Rep in 48 Hours	Guests at BOM	PBR	Pre-register for National	Total Points
Monday							
Tuesday							
Wednesday							
Thursday							
Friday							
Saturday							
Sunday							

G=Guest R=Representative

Day	Activity	G/R	Name	Phone #	Outcome

Weekly Schedule

Day	Time	Business Partner	Event