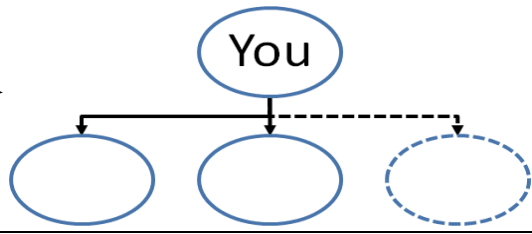


# QUICKSTART GAMEPLAN

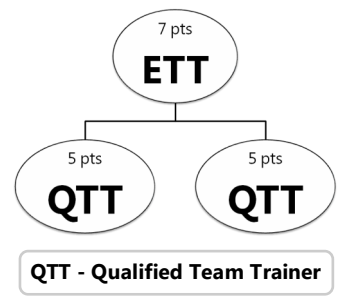
▶▶▶ **1** GET ON THE **FAST TRACK PLAN** FOR SUCCESS  
*Understand how the money is made and know that ETT is your ONLY FOCUS!*

Goal:  
Show business  
to 15-20 people  
in 1st week!



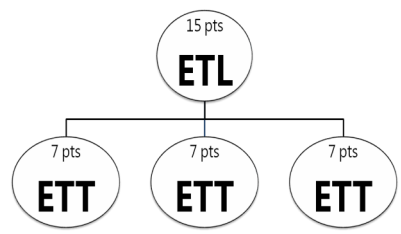
Start by getting  
Qualified  
TODAY!

Week 1:		TOTAL:	\$
Week 2:		TOTAL:	\$
Week 3:		TOTAL:	\$
Week 4:		TOTAL:	\$
		TOTAL:	\$



T-CABs up to \$3,000\*\*

TT Open Line	BONUS
2 QTT	= \$100
4 QTT	= \$500
6 QTT	= \$1,000
9 QTT	= \$1,500
12 QTT	= \$2,500
15 QTT	= \$3,000



T-CABs up to \$7,000\*\*

TT Open Line	BONUS
3 QTT	= \$200
5 QTT	= \$750
10 QTT	= \$1,500
15 QTT	= \$2,500
20 QTT	= \$3,000
25 QTT	= \$4,000
30 QTT	= \$5,000
35 QTT	= \$6,000
40 QTT	= \$7,000

**ETT**  
**IS YOUR ONLY FOCUS!**  
 Get it done *immediately!*

\* To qualify to the Qualified Team Trainer (QTT) position, a IBO must have at least 5 personal customer points (including at least 2 Preferred Customers).  
 \* To qualify to the Executive Team Trainer (ETT) position, a IBO must have at least 7 personal customer points and at least 1 QTT in 2 separate legs at any level.  
 \* Team Customer Acquisition Bonuses (CABs) are paid based on the number of Team Trainers that start in a calendar month and get Qualified within their first 30 days. \*\* You must always stay a position ahead. "The hypothetical's used in this presentation are for illustrative purposes only and are not meant to imply that they are typical. Success as an ACN Independent Business Owner is not guaranteed, but rather influenced by an individual's specific efforts. Not all IBOs make a profit and no one can be guaranteed success as an ACN IBO."



**2**

**GET ON THE ACTION PLAN FOR SUCCESS**

*Learn how to acquire customers and BUILD a team of IBO's!*

**QUALIFYING POINTS**

	<b>Your Business Assistant</b> A) Login into MyACN IBO Back Office B) Click on the "Tools" tab C) Follow Prompts for Your Business Assistant	<input type="checkbox"/> <b>1 pt</b>
	<b>Video Phone</b> A) Go to www.myacn.com B) Click on Digital Phone Service C) Click on Sign Up D) Select the IRIS V Videophone E) Follow Prompts to Complete	<b>Preferred</b> <input type="checkbox"/> <b>2 pts</b>
	<b>Local &amp; Long Distance</b> A) Go to www.myacn.com B) Click on Local & Long Distance C) Click on Check Availability & Sign Up D) Complete 3rd Party Verification (if applicable) E) Follow Prompts to Complete	<b>Preferred</b> <input type="checkbox"/> <b>2 pts</b>
	<b>Internet</b> A) DSL (only with phone) B) WiMAX C) Cable D) Fiber Internet	<input type="checkbox"/> <b>1 pt</b>
	<b>Wireless</b> A) Go to www.myacn.com B) Click on Wireless C) Select Carrier and Equipment D) Follow Prompts to Complete	<b>Preferred</b> <input type="checkbox"/> <b>2 pts</b>
	<b>Satellite TV</b> A) Go to www.myacn.com B) Click on Satellite TV C) Select Provider and Equipment D) Follow Prompts to Complete	<b>Preferred</b> <input type="checkbox"/> <b>2 pts</b>
	<b>Home Security</b> A) Go to www.myacn.com B) Click on Home Security & Automation C) Click on Shop Now D) Follow Prompts to Complete	<b>Preferred</b> <input type="checkbox"/> <b>2 pts</b>
	<b>Computer Support</b> A) Go to www.myacn.com B) Click on Computer Support C) Click on Shop Now D) Follow Prompts to Complete	<input type="checkbox"/> <b>1 pt</b>
	<b>Energy</b> A) Go to www.myacn.com B) Click on Energy C) Select Program and Click on Shop Now D) Follow Prompts to Complete	<b>Preferred</b> <input type="checkbox"/> <b>1 pt</b>

To become a Qualified Team Trainer, you must have at least 5 Customer Points (including at least 2 Preferred Customers). Preferred services must be 2 different services if coming from the same household.

**TOTAL =**

**IMMEDIATE ACTION LIST AND 4 WEEK GAMEPLAN:**

List your Top 15 Prospects to contact in the next week (include phone #'s)

1. \_\_\_\_\_
2. \_\_\_\_\_
3. \_\_\_\_\_
4. \_\_\_\_\_
5. \_\_\_\_\_
6. \_\_\_\_\_
7. \_\_\_\_\_
8. \_\_\_\_\_
9. \_\_\_\_\_
10. \_\_\_\_\_
11. \_\_\_\_\_
12. \_\_\_\_\_
13. \_\_\_\_\_
14. \_\_\_\_\_
15. \_\_\_\_\_

**SCHEDULE A HOME MEETING**

Date/Time: \_\_\_\_\_  
 Location: \_\_\_\_\_  
 Presenter: \_\_\_\_\_

**ATTEND THE NEXT TRAINING EVENT**

Type: \_\_\_\_\_  
 Date/Time: \_\_\_\_\_  
 Location: \_\_\_\_\_

**IMPORTANT INFORMATION**

**Personal Business Information**

Team ID #: \_\_\_\_\_ Password: \_\_\_\_\_  
 My Storefront Website: \_\_\_\_\_  
 My Distributor Website: \_\_\_\_\_

**Team Conference Call**

Day: \_\_\_\_\_ Time: \_\_\_\_\_  
 Phone #: (712) 432-1001 Passcode: 488920718#

**Phone Numbers**

Representative Services: (704) 260-3226  
 Long Distance & Local: (877) 226-1010  
 Digital Phone Service: (877) 226-1010  
 Wireless Services: (866) 629-7757  
 DIRECTV Services: (800) 652-1730

**Websites**

IBO Portal: myacn.acninc.com  
 Corp. Homepage: www.acninc.com  
 Customer Portal: www.myacn.com  
 Legality & Ethics: www.acnintegrity.com  
 Team Events: 360degreeladers.com

**GOALS AND COMMITMENTS**

In order to make money quickly I must reach the position of ETT ASAP! In order to reach ETT I must \_\_\_\_\_

\_\_\_\_\_

I am committed to reaching ETT by \_\_\_\_\_

I will be coachable to a system to accomplish my goals. \_\_\_\_\_

(Initial)